



Candorful

NAIL THAT INTERVIEW

2023 ANNUAL REPORT

2023 ANNUAL REPORT

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CANDORFUL'S MISSION



Candorful's goal is to close the gap between transitioning military members and the job market.

We connect job seekers with coaches to produce interview-ready Veteran, Transitioning Military, and Military Spouse candidates for the civilian workforce.

ABOUT CANDORFUL

Candorful coaches are volunteers with industry experience conducting interviews and making hiring decisions in today's job market. They provide:



LIVE VIRTUAL
PRACTICE INTERVIEWS



EXPOSURE TO
WEB-BASED PLATFORMS



CIVILIAN INDUSTRY
REPRESENTATION



IMMEDIATE Q&A
AND FEEDBACK

CANDORFUL OFFERS FREE SERVICES TO
Transitioning Military • Veterans • Military Spouses

CANDORFUL BOARD OF DIRECTORS



GUY SNODGRASS
Chairman, Defense Analytics



PAT HUBBELL
Candorful, Executive Director



ROB WILLIAMS
Continental Battery Systems



JERRY JOHNSON
Empower Success Corp



MATT LOCKWOOD
The COMMIT Foundation



ALAN WHITE
Siemens



JACKLIN BYERS
Booz Allen Hamilton



BRYON BLOOM
PwC



ERIC SILVERMAN
Eastham Capital

“I struggled to put my military career into words and contexts that resonated with my civilian peers. I worried that I would not do well in my interviews or that my resume would be incomprehensible even though I was the right person for the job. I signed up for my first Candorful interview with a volunteer mentor from a different industry than what I was interested in. In just 30 minutes, he reassured me that my military experience can be translated well and that he would help me with both the resume and the interview.”

Jenson C

Former USAF Flight Commander

“There are a lot of organizations that help veterans and I gratefully used several of them. There are none like Candorful and they are filling a gap in the jobseeker’s preparation that is being missed everywhere else.”

Matt M.

*Former US Army, Current
Amazon HR Partner*

2023 IN REVIEW



1200

INDIVIDUALS SERVED



140

CANDORFUL VOLUNTEER
INTERVIEW COACHES



6

GRANTS AWARDED



\$20K+

INDIVIDUAL DONATIONS

2023 CORPORATE PARTNERS AND GRANTS



2023 EVENTS

PATRIOT'S DAY FUNDRAISER: HALF MARATHON



~\$60K

VETERAN'S DAY FIRESIDE CHAT: CYBERSECURITY



~\$38K

2023 AWARDS



Platinum
Transparency
2023

Candid.

“What veterans need most is on-demand mentoring and practice to help them translate their skills in a simulated environment. Candorful is the only solution that addresses the critical gap in helping veterans nail their interviews.”

Charlotte Creech

Director of Innovation, USAA

“Just had to share my experience with Candorful – an incredible resource for veterans and military spouses who are transitioning into the civilian workforce. Their mock interview program not only prepares you to make a stellar first impression but also equips you with the confidence to ace interviews and land the job you are aiming for. It's a game-changer, and I can't recommend it enough to everyone in the military community.”

Azaria W.

Military Spouse

CANDORFUL STATEMENT OF FINANCIAL POSITION (AS OF 12/31/23)

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
DCU Checking	68,829.72
DCU Savings	50,309.17
Leader Bank – Business Checking	35,010.00
Leader Bank – Money Market	1,503.92
Leader CD Accounts	
CDs Maturing Q1 (3/31) #3611	25,874.73
CDs Maturing Q2 (6/30) #3587	26,002.54
CDs Maturing Q3 (9/30) #3595	25,560.01
CDs Maturing Q4 (12/31) #3603	25,811.84
Total Leader CD Accounts	103,249.12
Total Bank Accounts	\$258,901.93
Total Current Assets	\$258,901.93
Fixed Assets	
Equipment	0
Total Fixed Assets	\$0
TOTAL ASSETS	\$258,901.93

	TOTAL
LIABILITIES AND EQUITY	
Liabilities	0
Total Liabilities	\$0
Equity	
Opening Balance Equity	0
Retained Earnings	200,440.09
Net Revenue	58,461.84
Total Equity	\$258,901.93
TOTAL LIABILITIES AND EQUITY	\$258,901.93



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